

PRODUCT  
MARKETING  
NEWS



**A-NP-SP-1228**

Date: August 11, 2016  
To: Amana® Brand Sales and Distribution  
From: David J. Palazzolo - Sr. Product Manager, Split Systems  
Subject: AVZC18 - 18 SEER Inverter Heat Pump Launch

In order to further enhance the strong Amana® Brand heat pump offering, we are pleased to announce a new line of 18 SEER inverter driven heat pumps. The lineup will consist of four models in 2, 3, 4 & 5 ton capacities that feature high-efficiency variable speed compressors driven by the Amana® Brand inverter control logic. Other key features include ultra-low sound levels, ComfortNet™ Communication capabilities and a robust Lifetime Unit Replacement limited warranty coverage\*. These new models will match with a new line of Amana® Brand electronic expansion valve air handlers - the AVPEC family. The new systems when matched properly, can reach up to 19 SEER and 13 EER.

\*Complete warranty details available at [www.amana-hac.com](http://www.amana-hac.com). To receive the Lifetime Unit Replacement Limited Warranty, online registration must be completed within 60 days of installation. Online registration is not required in California or Quebec.

The AHRI ratings and detailed product specifications are now available. Production will begin early September. Contact your CSR for availability. Pricing will be sent out under separate copy.

Thank you for your business and best wishes for a strong selling season!

<u>New Model</u>	<u>Nominal Size</u>
AVZC180241	2 Ton
AVZC180361	3 Ton
AVZC180481	4 Ton
AVZC180601	5 Ton

